



## **Technical Support Agronomist, California**

CA State

FBSciences is a global leader in the innovation and commercialization of naturally derived agricultural biologicals, including biostimulants, biopesticides, and crop nutrition solutions. We have a world-class team in research, science, production engineering, product development, sales, marketing, and management. We are growing and recruiting for a Technical Support Agronomist in the state of California.

### **Role & Responsibilities**

- Provide technical support and training to sales team and dealers in the region to achieve sales objectives and grow business
- Collaborate with dealers and researchers to design and manage trials from implementation to harvest, collect required data, and provide insightful and technical results analysis
- Develop and instill confidence in product recommendations and crop programs
- Work closely with marketing team to provide agronomic support, create marketing pieces, write agronomic articles, and provide feedback on other communications
- Demonstrate breadth of knowledge and acumen in crops and crop management, especially specific to California
- Build profile, presence, and credibility with dealers and growers as an agronomic expert in the region
- Identify business and product development opportunities
- Recommend and initiate new projects
- Demonstrate strong organization and communication skills in a fast paced environment

### **Skills & Experience**

- Bachelor of Science in Agronomy or related field
- At least four years of experience in agriculture, agronomy, sales, field development, or research and development
- Valid driver's license and ability to travel regularly
- Strong presentation and training skills

### **Benefits**

Competitive salary and bonus structure factoring in experience and qualifications. This position offers a complete benefits package, including health and dental insurance, and possible stock options.

Interested candidates should respond with a cover letter and resume to [careers@FBSciences.com](mailto:careers@FBSciences.com).